

Program No C535-S Term October 1, 1998 To September 30, 1999								
Title R & D REPORTS								
ITEM NO.	DESCRIPTION	BASIS OF AWARD	Graphic Visions Assoc.		McDonald & Eudy		Reproductions, Inc.	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
			Gaithersburg, MD		Temple Hills, MD		Gaithersburg, MD	
I	PrePress:							
(a)	Trim/Page-size unit produced from electronic file							
	.....per page.....	28	15.00	420.00	9.00	252.00	8.00	224.00
(b)	Trim/Page-size unit produced from camera copy							
	.....per page.....	6,629	1.45	9,612.05	1.00	6,629.00	4.00	26,516.00
(c)	Line.....per illustration.....	1	10.00	10.00	7.00	7.00	9.00	9.00
(d)	Square-finish halftone.....per illustration.....	23	10.00	230.00	9.00	207.00	17.00	391.00
II	PRINTING, BINDING PACKING & DISTRIBUTION:							
(a)	Saddle-stitched Product: Per Page							
	Single Ink Color, including binding							
(1)	Makeready/Setup.....	810	7.00	5,670.00	7.00	5,670.00	8.00	6,480.00
(2)	Running.....per 100 copies.....	5,566	0.22	1,224.52	0.20	1,113.20	0.18	1,001.88
(b)	Perfect-Bound Product: Per Page							
	Single Ink Color, including binding							
(1)	Makeready/Setup.....	4,858	6.00	29,148.00	5.75	27,933.50	8.00	38,864.00
(2)	Running.....per 100 copies.....	36,428	0.20	7,285.60	0.12	4,371.36	0.16	5,828.48
(c)	Loose-Leaf Product: Per Page							
	Single Ink Color, including binding							
(1)	Makeready/Setup.....	734	6.50	4,771.00	6.00	4,404.00	8.00	5,872.00
(2)	Running.....per 100 copies.....	11,010	0.18	1,981.80	0.17	1,871.70	0.18	1,981.80
	Covers: Per Complete Cover							
(d)	Printing covers 1 through 4 in a single ink							
(1)	Makeready/Setup.....	35	111.00	3,885.00	225.00	7,875.00	125.00	4,375.00
(2)	Running.....per 100 copies.....	257	1.50	385.50	20.00	5,140.00	4.00	1,028.00
(e)	Printing covers 2 through 4 in a single ink							
	and cover 1 in 2 ink colors							
(1)	Makeready/Setup.....	2	208.00	416.00	225.00	450.00	225.00	450.00
(2)	Running.....per 100 copies.....	51	2.75	140.25	20.00	1,020.00	15.00	765.00
(f)	Printing text pages in 1 additional color							
	per color.....per page							
(1)	Makeready/Setup.....	320	8.00	2,560.00	15.00	4,800.00	20.00	6,400.00
(2)	Running.....per 100 copies.....	2,646	0.30	793.80	0.20	529.20	0.50	1,323.00
III	PAPER: Per 100 LEAVES:							
(a)	White Offset Book(75g/m2(50-lb)).....	22,527	0.54	12,164.58	0.58	13,065.66	0.52	11,714.04
(b)	White Matte Coated Offset Book(105g/m2(70-lb))	3,975	1.41	5,604.75	1.45	5,763.75	1.275	5,068.13
(c)	White Vellum-Finish Cover(135g/m2(50-lb)).....	524	2.00	1,048.00	5.00	2,620.00	2.50	1,310.00
(d)	White Litho Coated Cover(215g/m2(80-lb)).....	92	5.00	460.00	6.00	552.00	4.80	441.60
	CONTRACTOR TOTALS			\$87,810.85		\$94,274.37		\$120,042.93
	DISCOUNT		2.00%	\$1,756.22	1.00%	\$942.74	0.50%	\$600.21
	DISCOUNTED TOTALS			\$86,054.63		\$93,331.63		\$119,442.72

Program No C535-S Term October 1, 1998 To September 30, 1999							
Title R & D REPORTS							
			Goodway Graphics of VA		CURRENT CONTRACTOR		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	
I	PrePress:						
(a)	Trim/Page-size unit produced from electronic file						
	.....per page.....	28	10.00	280.00	5.00	140.00	
(b)	Trim/Page-size unit produced from camera copy						
	.....per page.....	6,629	1.00	6,629.00	2.00	13,258.00	
(c)	Line.....per illustration.....	1	5.00	5.00	3.00	3.00	
(d)	Square-finish halftone.....per illustration.....	23	10.00	230.00	9.00	207.00	
II	PRINTING, BINDING PACKING & DISTRIBUTION:						
(a)	Saddle-stitched Product: Per Page						
	Single Ink Color, including binding						
(1)	Makeready/Setup.....	810	6.00	4,860.00	6.00	4,860.00	
(2)	Running.....per 100 copies.....	5,566	0.25	1,391.50	0.50	2,783.00	
(b)	Perfect-Bound Product: Per Page						
	Single Ink Color, including binding						
(1)	Makeready/Setup.....	4,858	4.00	19,432.00	5.00	24,290.00	
(2)	Running.....per 100 copies.....	36,428	0.15	5,464.20	0.48	17,485.44	
(c)	Loose-Leaf Product: Per Page						
	Single Ink Color, including binding						
(1)	Makeready/Setup.....	734	4.00	2,936.00	5.00	3,670.00	
(2)	Running.....per 100 copies.....	11,010	0.15	1,651.50	0.48	5,284.80	
(d)	Covers: Per Complete Cover						
	Printing covers 1 through 4 in a single ink						
(1)	Makeready/Setup.....	35	100.00	3,500.00	100.00	3,500.00	
(2)	Running.....per 100 copies.....	257	3.50	899.50	10.00	2,570.00	
(e)	Printing covers 2 through 4 in a single ink						
	and cover 1 in 2 ink colors						
(1)	Makeready/Setup.....	2	150.00	300.00	150.00	300.00	
(2)	Running.....per 100 copies.....	51	4.00	204.00	12.50	637.50	
(f)	Printing text pages in 1 additional color						
	.....per color.....per page						
(1)	Makeready/Setup.....	320	15.00	4,800.00			
(2)	Running.....per 100 copies.....	2,646	0.50	1,323.00			
III	PAPER: Per 100 LEAVES:						
(a)	White Offset Book(75g/m ² (50-lb)).....	22,527	0.56	12,615.12			
(b)	White Matte Coated Offset Book(105g/m ² (70-lb))	3,975	1.50	5,962.50			
(c)	White Vellum-Finish Cover(135g/m ² (50-lb)).....	524	4.00	2,096.00			
(d)	White Litho Coated Cover(215g/m ² (80-lb)).....	92	6.00	552.00			
	CONTRACTOR TOTALS			\$ 75,131.32		\$ 78,988.74	
	DISCOUNT		1.00%	\$ 751.31	1.00%	\$ 789.89	
	DISCOUNTED TOTALS			\$ 74,380.01		\$ 78,198.85	
				AWARDED			